



**Maine Association of
Assessing Officers**
2018 Fall Conference

September 5-7, 2018

Sebasco Harbor Resort
Sebasco Estates, ME

ATTENDEE PACKET

Education · Leadership · Networking

www.maineassessors.org

Maine Association of Assessing Officers

2018 Fall Conference

SPEAKERS

Chad Carleton, Special Agent, MDEA has been assigned to the MDEA for 10 years, and is a Detective with the Sagadahoc County Sheriff's Department. Agent Carleton regularly teaches the course on dangerous drugs and things we should be aware of.

N. Joel Moser, Esq., M.P.A., is a shareholder in Bernstein Shur's Municipal and Governmental Services Practice Group and the Energy Practice Group, and chairs the firm's Property Tax & Valuation Team, where he assists public and private clients with assessment appeals, tax collection, and current land use programs, as well as analysis and modeling of local property tax obligations. An affiliated member of the International Association of Assessing Officers, Joel has experience in advising clients on over a billion dollars in property tax assessed values, and has litigated on behalf of municipalities some of Maine's largest property abatement requests and most pressing issues facing Maine assessors, including so-called "dark stores", renewable energy projects and power plants, and large commercial taxpayers. Moser also represents municipalities, renewable energy companies, and utilities in regulatory compliance matters across New England. He resides in Lewiston, Maine, with his wife, two young sons, and calculator.

Gary McCabe was appointed Chief Assessor and Chairman of the Board of Assessors for the Town of Brookline MA. in August 2007. Brookline is a neighboring municipality to the City of Boston, with a population of 55,000 residents. It has 17,700 taxable properties, with a taxable assessed value of \$23 billion and a 2018 tax levy of \$211 million.

Prior to his assessing work with Brookline, MA, Mr. McCabe held the position of Property Tax Director for American Tower Corporation, a Boston based, multi-national, publicly traded company on the New York Stock Exchange. Prior to his service at American Tower, Mr. McCabe served as a property tax manager at Deloitte & Touche, LLP in Boston. Mr. McCabe has also served the Commonwealth of Massachusetts as the Chief of the Bureau of Local Assessment within the state Department of Revenue and as the Deputy Chief Assessor for the City of Worcester, MA.

His professional memberships include the International Association of Assessing Officers (IAAO), holding the Certified Assessment Evaluator (CAE) designation. He is a Senior National Instructor for IAAO and has served on numerous committees. Mr. McCabe received several awards from IAAO, including Member of the Year, Associate Member of the Year, Distinguished Research & Development Award, Outstanding Technical Essay Award, and Professional Development Lifetime Achievement Award. Mr. McCabe was appointed the IAAO's representative to the International Property Measurement Standards Coalition (IPMSC) for 2017-2018. He was elected to the IPMSC's Executive Committee for 2018. Mr. McCabe is also a member of the International Property Tax Institute (IPTI) and the Massachusetts Board of Real Estate Appraisers (MBREA).

Mr. McCabe has spoken at previous Maine Association of Assessing Officers' conferences and has served as an instructor at the Maine Property Tax School.

Mr. McCabe holds an AS.BA degree in Business Administration and Civil Engineering from Northeastern University in Boston, MA.

(Speakers continued on next page)

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SPEAKERS

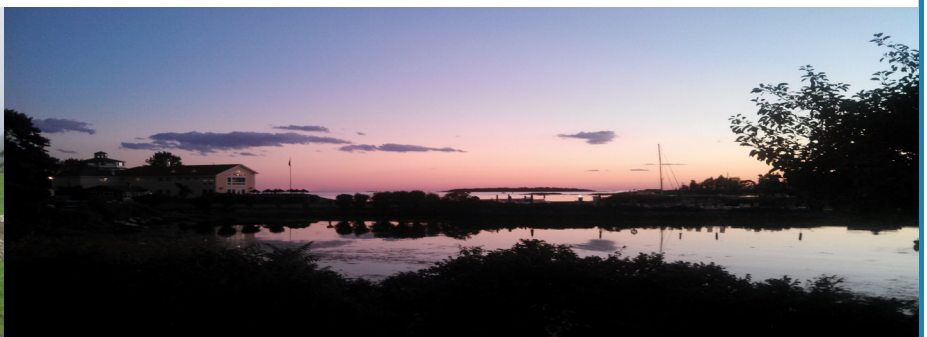
Kate Dufour has worked for MMA since 1995 and has served as the Director of the State and Federal Relations Department since 2017. Kate received her BA degree in Political Science from the University of Southern Maine and a Master's degree in Public Administration from the University of Maine. Kate serves her home town on both the Board of Assessors and the Ordinance Rewrite Committee. Kate's advocacy is focused on the areas of taxation, education, labor and State appropriations

Dorothy Jacks, AAS Palm Beach County, Florida Property Appraiser assumed the office of President of the International Association of Assessing Officers (IAAO) on January 1, 2018. Jacks was sworn in during ceremonies at the IAAO's 83rd Annual International Conference on Assessment Administration in Las Vegas in late September. As President, Jacks is Chair of the Executive Board and presides at all meetings of the Board and membership. Previously she served as IAAO President-Elect in 2017, Vice President in 2016, and on the Executive Board from 2010 to 2012.

"I am pleased to represent IAAO members to continue the progress we have made over the past few years to improve the association and industry," said Jacks. "The association has had a significant impact on the career I love, and I am excited to give back to the profession and my peers in this way."

Jacks has been a member of IAAO since 1993. She has served as Chair of the IAAO International Committee in 2014 and 2015; Co-chair of the IAAO International Special Committee in 2013; and as a committee member of the IAAO Membership Services Committee in 2009 and the IAAO Budget Committee in 2011 and 2012. In addition, she is a Past President of the Florida Chapter of IAAO.

She has been with the Palm Beach County Property Appraiser's office for nearly 30 years and was elected County Property Appraiser in 2016 after previously serving as Chief Deputy Property Appraiser. In addition, she has served as a Past President.



Maine Association of Assessing Officers 2018 Fall Conference Agenda

Wednesday, September 5, 2018

7:30 – 8:30	Continental Breakfast (Cornelius Room)
7:30 – 8:30	Registration (Cornelius Room)
8:30 – 9:00	Welcoming Remarks (Main Deck)
9:00 – 9:15	Vendor Presentations (Main Deck)
9:15 – 10:15	“What’s New with IAAO” (Main Deck) Dorothy Jacks, AAS, IAAO President
10:15 – 10:30	Break (Cornelius Room)
10:30 – 12:00	“Dangerous Drugs and Things We Need to be Aware Of” (Main Deck) Chad Carleton, Special Agent MDEA
12:00 – 1:00	Lunch (Cornelius Room)
1:00 – 2:30	“Dark Stores, Section 706-A, Managing and Defending Large Assessment Appeals (redux), and Updates from the Field” (Main Deck) N. Joel Moser, Bernstein Shur
2:30 – 2:45	Break (Cornelius Room)
2:45 – 4:30	“Dark Stores, Section 706-A, Managing and Defending Large Assessment Appeals (redux), and Updates from the Field” -Continued (Main Deck)
4:30	Best Ball Golf Tournament
5:00	Dinner On Your Own

Thursday, September 6, 2018

7:00 – 8:00	Hot Breakfast (Cornelius Room)
7:30 – 8:00	Registration (Cornelius Room)
8:00 – 10:00	“Affordable Rent-Restricted Property Valuation” (Main Deck) Gary J. McCabe, CAE, IAAO Senior National Instructor
10:00 – 10:15	Break (Cornelius Room)
10:15 – 12:00	“Affordable Rent-Restricted Property Valuation” -Continued (Main Deck)
12:00 – 1:30	Lunch and MAAO Annual Business Meeting (Cornelius Room)
1:30 – 2:45	“Affordable Rent-Restricted Property Valuation” -Continued (Main Deck)
2:45 – 3:00	Break (Cornelius Room)
3:00 – 4:30	“Affordable Rent-Restricted Property Valuation” -Continued (Main Deck)
5:30 – 6:30	Spaghetti Dinner
6:30 – 8:30	MAAO Membership Meeting - Listserv Topics (Cushman Cottage)
8:30 – 10:30	Candlepin Bowling (Quarter Deck)

Friday, September 7, 2018

7:00 – 8:00	Hot Breakfast (Cornelius Room)
7:30 – 8:00	Registration (Cornelius Room)
8:00 – 10:00	“Legislative Update” (Main Deck) Kate Dufour, MMA & Maine Revenue Services
10:00 – 10:15	Break (Cornelius Room)
10:15 – 12:00	“Legislative Update” -Continued (Main Deck)
12:00	Conference Adjourns

GUEST REGISTRATION FORM

Maine Association of Assessing Officers' Fall Conference • Sebasco Harbor Resort
September 5-7, 2018

Complete and return this form with your check made payable to:
MAAO, 60 Community Drive, Augusta, Maine 04330 or FAX form to: (207) 624-0128

******NO PHONE RESERVATIONS ACCEPTED******

Please register the following guest of _____ for the MAAO Fall Conference.

FULL NAME: _____ (Guest Name)

EMAIL: _____

For any fees not prepaid, we will use the billing address of the attendee of which this person is a guest.

NAME BADGE INFO: _____

(Name as it would appear on your name badge.)

Guest Meals:	Cost	Total
Wednesday All-Inclusive Meals (Continental Breakfast, AM/PM Breaks, Hot Lunch Buffet)	\$55.00/person	= \$ _____
Thursday All-Inclusive Meals (Hot Buffet Breakfast, AM/PM Breaks, Hot Lunch Buffet)	\$72.00/person	= \$ _____
Friday All-Inclusive Meals (Hot Buffet Breakfast, AM Break)	\$30.00/person	= \$ _____
	TOTAL MEALS:	\$ _____

****Please use one form per conference guest. Copy this form as needed.****

GOLF REGISTRATION FORM

2018 Fall Classic Best Ball Golf Tournament

Attention tax women, tax men, friends, family, and vendors. Please join us at beautiful Sebasco Harbor Resort's Golf Course for a friendly round of team golf competition at this year's Annual MAAO Fall Conference. Teams will consist of randomly grouped golfers competing in a shotgun start best ball team tournament. Whether you are a scratch golfer or a weekend hacker, this fun-filled afternoon on the links is an excellent opportunity to test your skills with and against your friends and colleagues on the Sebasco Harbor Resort course. The course can be viewed at http://www.sebasco.com/activities/sebasco_harbor_resort_golf.php. Prizes will be awarded to the winning team. The coordinators for the golf tournament are William 'Bill' Healey, Jr. and Dan Robinson.

The tournament will start immediately after the last program of the day on Wednesday, September 5, 2018

Registrant's Name: _____

E-mail Address: _____

Your handicap: _____

Your typical score for 9 holes: _____

Cost for the tournament will be \$34.00 and includes a cart, on-course refreshments and a pledge of loads of fun! Please use only one registration form per person.

Total enclosed for golf: \$ _____

Complete and return this form with your check made payable to MAAO (memo: golf) and mail to:

MAAO
60 Community Drive
Augusta, ME 04330

Should you have questions, please feel free to contact Bill at (207) 513-3122 ext. 3206.

Overnight Accommodations

Maine Association of Assessing Officers • Fall Conference – September 5-7, 2018

Sebasco Harbor Resort, Sebasco Estates, ME • FAX: (207) 389-2004

Sebasco Harbor Resort has special overnight rates for the conference. You are welcome to stay any or all nights. Simply complete the form below. Remember to also complete the [attendee registration form](#) to make sure we have you registered for the conference.

- **Reservation Deadline:** THIS FORM MUST BE FAXED OR MAILED DIRECTLY TO SEBASCO HARBOR RESORT BY THURSDAY, AUGUST 16, 2018. (FAX: 207-389-2004)
- **Deposit/Confirmation:** In order to guarantee your reservation, either a credit card number with an expiration date and signature, or a check made out to Sebasco Harbor must accompany this form. Your room is not confirmed without this pre-payment. Once your reservation has been processed you will receive a confirmation from the Reservations Office.
- **Cancellation Policy:** All room cancellations are subject to a \$25.00 fee and cottages are subject to a \$50.00 fee. For a refund—minus the fee—cancellations must be received 30 days prior to the date of arrival. No refunds will be made after that time unless we are able to resell your accommodations. Check-in time: 3:00 p.m. Check-out time: 10:30 a.m.

ARRIVAL: September 5, 2018

DEPARTURE: September 7, 2018

FOR INQUIRIES PLEASE CALL: 207-389-1161

Last Name: _____ First Name: _____ No. in Party: _____
 Daytime Phone: _____ Email: _____
 Billing Address: _____
 City: _____ State: _____ Zip: _____
 Arrival Date: _____ Departure Date: _____
 Name of Person(s) Sharing Room: _____
 Special Request: _____

MasterCard, Visa, American Express, and Discover Cards are accepted

Credit Card Number: _____ Expiration Date: _____
 Signature of cardholder: _____ Amount enclosed/authorized: \$ _____

Rooms are subject to Maine Lodging tax, currently at 9%. For rooms with more than two adults, there will be a \$15.00 per day room charge added, plus tax for each additional adult over the age of 10 (children 10 years and under stay free in the same room with an adult). Please note that check-in time is 3:00 PM and check-out is at 10:30 AM. Guests arriving earlier than 3:00 PM will be accommodated as rooms become available. Guests checking out after 10:30 AM will be subject to a late check-out fee unless arrangements have been made prior to check-out (based on availability).

		With 9% Tax Included	
*Shore Ledges Cottage (priced per room):	\$122.00/night	\$132.98/night	\$ _____
Fairwinds Suite:	\$249.00/night	\$271.41/night	\$ _____
Harbor Village Admiral Suite:	\$289.00/night	\$315.01/night	\$ _____
Harbor Village Suite King:	\$199.00/night	\$216.91/night	\$ _____
Harbor Village Captain Suite, 2 Queen:	\$199.00/night	\$216.91/night	\$ _____
Main Lodge Balcony Double:	\$122.00/night	\$132.98/night	\$ _____
Main Lodge Balcony King:	\$122.00/night	\$132.98/night	\$ _____
Main Lodge Corner King:	\$122.00/night	\$132.98/night	\$ _____
Main Lodge Standard Double:	\$112.00/night	\$122.08/night	\$ _____
Main Lodge Standard King:	\$112.00/night	\$122.08/night	\$ _____
Main Lodge Standard Queen:	\$112.00/night	\$122.08/night	\$ _____
		Amount enclosed/authorized:	\$ _____

If you are interested in saving money, consider sharing a room. *Early Arrival: Those wanting to arrive on Tuesday, September 4th or stay over Friday, September 7th will need to contact Sebasco Harbor Resort. **Inquiries only: 1-800-225-3819.**

If tax-exempt, enclose a copy of the municipality's tax-exempt number. THIS MUST BE ACCOMPANIED BY A TOWN/CITY CHECK.



M.A.A.O.

2018 ANNUAL CONFERENCE

Sebasco Harbor Resort

September 5th - 7th

11th Annual Silent Auction

It's not too early to start thinking about our Fall Conference and how you can help out with our Silent Auction. The funds raised at the Silent Auction will be used to help fund our educational goals.

There is no limit on what you can donate to the auction, large or small, new or old, funny or serious! If you don't have anything to donate, maybe you know someone who might be willing; a relative, someone you do business with, or anyone who appreciates their assessor!

Just give me a call if you have any questions or ideas. As soon as you have a donation, please let me know what it is by filling out a donation form and returning it to my office. Please use the letter of introduction when soliciting businesses.

Thank you, Rick Mace, Auction Chair

rmace@yorkmaine.org

MAINE ASSOCIATION OF ASSESSING OFFICERS
2018 Benefit Auction
DONATION INFORMATION

DONOR: _____

MAILING ADDRESS: _____

TELEPHONE NO.: _____ CONTACT: _____

ITEM DESCRIPTION: _____

DONOR VALUE: _____

DATE OF DONATION: _____ SOLICITED BY: _____

ITEM: Received To be picked up Will be delivered

MAINE ASSOCIATION OF ASSESSING OFFICERS
2018 Benefit Auction
DONATION RECEIPT

DONOR: _____

CONTACT: _____ DATE OF DONATION: _____

ITEM DESCRIPTION: _____

DONOR VALUE: _____ SOLICITED BY: _____



SEBASCO
HARBOR RESORT

Recreational Activities Available at Sebasco Harbor Resort

MAAO 2018 Fall Conference
SEBASCO HARBOR RESORT • SEPTEMBER 5-7, 2018

Sebasco Harbor Resort Activities (NO ADDITIONAL COST):

Badminton & Volleyball

Basketball & Softball

Horseshoes

Lawn Bowling & Croquet

Shuffle Board

Putting Green

Swimming

Canoeing

Activities (ADDITIONAL FEES APPLY):

Massage Therapy & Spa Services
By Appointment Only (call ext. 5835)

Best Ball Golf Tournament
Wednesday, September 5th - Immediately following 2:45 p.m. session
Register on attached flyer! (\$34.00 per person)

Candlepin Bowling
Thursday, September 6th - 8:30 p.m. - Quarter Deck



2018 Fall Conference

Eleventh Annual Silent Auction

The auction will be held in the Main Deck Room, beginning on Wednesday at 8:30 am. The closing bell will sound at 5 p.m. on Thursday. This year's auction is guaranteed to be bigger and better than last year's! It's never too late to donate; donations will be accepted right up until Thursday morning.

2018 Fall Conference
Materials Enclosed!

MAAO
60 COMMUNITY DRIVE
AUGUSTA, ME 04330

